

AIR TICKETS



A market leading consolidator in wholesale distribution of airfares and ticketing services, Air Tickets is a technologically advanced, customer focused organisation with a 50 year track record of service to Australian retail agencies and their customers.

Driving technology to develop innovative tools which elevate efficiencies and provide fast, accurate service to agencies' customers, Air Tickets has designed and introduced a suite of Smart products which leverages in-depth knowledge of international airfare requirements to empower retail agencies to locate, book and ticket airfares.

Industry-leading travel technology platforms:



Multi award winning automated fares distribution system

This dynamic online database delivers real-time access to global airfare information, allowing members the flexibility to conduct searches across a variety of selection criteria and construct net fares from virtually every world airline.

Such is the power and market appeal of **SmartFares**; it entered the NTIA Hall of Fame for winning the 'Best Agency Services' award in three consecutive years.



Issue tickets online; 24/7

Take control of your sales; sell, book and issue tickets for net or published airfares in one efficient process, with your own agency branded e-ticket collateral and no ADMs, guaranteed.

SmartTickets Online applies to all GDS types, allows you to apply service fees through the e-Nett facility and automatically enters ticket numbers into your PNR.

This exclusive sales tool has a dedicated Help Desk if ever needed, and is not available to your competitors.



If you want to upgrade your web presence to a true selling tool, **SmartWeb** is an agency-branded online fares database accessible to your existing and potential customers, enabling them to efficiently search and plan routes prior to contacting you to make the booking.

SmartWeb saves agency time and money by empowering the customer to conduct their own route and fares searches.

The facility allows you to apply tailored mark-ups and incorporates carrier and destination search, dates and stopover cities so that fare and flight searching is an engaging interactive process for every customer accessing the system.



The largest and most successful airline representation company in the South West Pacific region, **World Aviation Systems** provides a complete range of marketing, sales, ticketing and administrative services on behalf of 30 international carriers.

'Hot Airfares' is a consolidated listing of hot airfares in the marketplace from over 30 airlines flying to over 1,000 destinations represented by World Aviation Systems. 'Hot Airfares' is updated weekly and includes 'New Release', 'Limited Release' and 'Year Round Hot Airfares' communicated via the Concorde Agency Network intranet.

Global Aviation Services



Locally representing international airlines, **Global Aviation Services** is a boutique company servicing the travel trade on behalf of Asiana Airlines, Northwest Airlines, Egypt Air, Kenya Airways and Malev Hungarian Airlines.

Global Aviation Services integrates closely with the Concorde Agency Network and communicates via the Concorde Agency Network intranet and dedicated service desks.