

AUSTRALIAN WHOLESALE



In-house wholesalers

As part of the Stella Travel Services group the Concorde Agency Network works closely with Stella's in-house wholesalers with a broad range of market-leading products.

As a member you will benefit from:

- An extensive destination range – with UK and Europe now added
- Specialist brands with destination-specialist teams delivering superior knowledge and service
- Online 24 x 7 via www.calypso.net.au
- Competitive commission at source
- Industry leading documentation including printed documentation and wallets for air and land bookings. E-docs for land only or urgent bookings
- Low call-wait times (avg speed of answer <2 mins)
- Competitive pricing and Price-Match policy
- Increased opportunities for involvement in our extensive educational program
- A reward & recognition program that encourages superior sales and service performance
- Substantial buying power and generous allotments
- Relationships with over 20 global carriers offering the best possible wholesale fares and range paying full wholesale commission at source



The best way to get from the heart of one city to the next

Offering a 'different' way to get around the UK, Europe, Japan, NZ and USA/Canada, **Rail Tickets** specialises in market-competitive rail passes and point to point fares from a broad range of internationally renowned rail operators.

You will receive the highest level of service and attention provided by a dedicated Rail Team who only sells Rail products.

SKI EXPRESS

Ski and snowboard packages for fabulous, fun-filled winter holidays

Ski Express provides ski and snowboard packages to New Zealand's world-famous Southern Alps, Japan, Canada and USA.

For New Zealand, Ski Express offers exclusively our famous Resort Passes, which can only be purchased through Ski Express, providing unlimited skiing including night Skiing, no queuing for lift tickets and our own Ski Express Resort Hosts based in Queenstown, Wanaka and Mt Hutt.

Airfares, accommodation, transportation and ski passes can all be taken care of in packages and extras include ski shuttle and rental car passes, equipment hire, lessons (beginners to advanced) and guiding.

Ski Express operates a dedicated Ski Team that live and breathe Skiing and selling Ski Holidays.



The Pacific Ocean is our specialty

Founded over 30 years ago, **talpacific Holidays** has grown to become a premier supplier of tailor made holiday packages; family holidays; honeymoon and romantic travel; and specialist group and sports packages to the Pacific, USA/Canada/Alaska and Cruises.

talpacific Holidays, only selling the Pacific Rim, offers Concorde Agency members unparalleled service and advice coupled with competitive pricing and commission at source. Plus you can earn additional commission for online bookings.

Book via talclik www.talpacific.com.au

TRAVEL2

Where will you TRAVEL2?

The latest addition to our in-house wholesale range, **Travel2** is a mainstream wholesaler, covering all key international holiday destinations for Australians, with programs to Asia, New Zealand, South Pacific, USA and UK/Europe, supported by a strong National sales team and dedicated destination specialists within our call centre unlike other mainstream wholesalers who try to sell the world. Travel2 is not available to Flight Centre and Jetset Travelworld agents providing Concorde Agency members a point of difference.

Book via Calypsonet www.travel2.com.au



Unforgettable holidays

Synonymous with New Zealand, **Newmans** has been operating continuously for 129 years. Newmans Holidays in addition to its home "New Zealand" provides "The Best of the Pacific"; from Tahiti, Fiji, Cook Islands, Hawaii, Vanuatu, Samoa, Tonga, New Caledonia and USA.

Newmans Holidays deliver a high level of responsive personalised service and has representation in all states; their commission structure is highly competitive and their products have broad market appeal. All destinations are available on Calypsonet via www.newmansholidays.com.au



TRAVEL INDOCHINA
Small Group Journeys & Independent Holidays

We know Asia because it's all we do

Travel Indochina is the Asia specialist with a strong emphasis on small group journeys (max 15 pax) and innovative itineraries featuring the best a destination has to offer. Focus destinations are Vietnam, Thailand, Cambodia, Laos, India, Japan, China and Tibet.

Travel Indochina is represented in most states, renowned in the industry for its high service levels, and offers excellent commissions on Handmade Holidays, small group journeys, its luxury program Essence of Asia and budget Footloose in Asia packages under the Vietnam Holidays brand.