

STRATEGIC ALIGNED PARTNERS



Powered by Cover-More

With a background of over 20 years in the travel insurance business, wholly Australian owned Cover-More has become Australian agents' first choice, and now administers more travel insurance sales, medical assessments and claims than any other provider.

SmartTravel Insurance is Cover-More Insurance's brand for the Concorde Agency Network and is backed by a dedicated national business development team. The products span a wide range of market options, from 'Essentials' and 'Budget' through to 'Frequent Traveller' and 'Corporate'.

Concorde Agency Network members enjoy a range of SmartTravel Insurance benefits including high commission levels on product sales, extended customer service hours, fast online policy quoting and assessments, as well as advanced online training and selling tools.



A comprehensive range of products for foreign exchange needs

Travelex is the world's largest retail foreign exchange specialist and partners with the Concorde Agency Network to provide a range of tailor made products. Members can opt to become 'Holiday Money' agents and access these services via an online overnight ordering service.

Products include Cash Passport – the prepaid money card available as an on-demand solution at Holiday Money agencies. You will also have access to overnight delivery of foreign currency and travellers' cheques.

These products will simplify FX transactions for your customers through a one-stop-shop solution that keeps their spending in-house and increases your value to them.